

3D Systems Corporation 333 Three D Systems Circle Rock Hill, SC 29730

> www.3dsystems.com NYSE: DDD

Investor Contact: Stacey Witten Email: Investor.relations@3dsystems.com Media Contact: Timothy Miller Email: Press@3dsystems.com

# 3D Systems Reports Fourth Quarter and Full Year 2015 Financial Results

**ROCK HILL, South Carolina – March 14, 2016** - <u>3D Systems</u> Corporation (NYSE: DDD) announced today its financial results for the fourth quarter and full year ended December 31, 2015.

For the fourth quarter of 2015, the company reported revenue of \$183.4 million, a decrease of 2% over the comparable quarter in 2014. The company reported a GAAP loss of \$5.32 per share and non-GAAP earnings of \$0.19 per share.

"While market conditions remain challenging and uncertain, timing of healthcare and industrial customer orders as well as contributions from acquisitions supported revenue during the quarter," commented Andrew Johnson, Interim President & Chief Executive Officer and Chief Legal Officer, 3D Systems.

Gross profit margin for the fourth quarter of 2015 was 32.8%, primarily as a result of a \$27.4 million charge related to inventory and purchase commitments in connection with the company's end-of-life of the Cube 3D printer and shift away from consumer products. Excluding the negative impact of this charge, gross profit margin was 47.7%, a decrease of 20 basis points from the fourth quarter of 2014.

For the fourth quarter of 2015, cash operating expenses of \$66.7 million remained flat sequentially. Total operating expenses for the quarter were \$626.1 million, including a \$537.2 million goodwill and intangibles impairment charge. Excluding the impairment charge, operating expenses were \$88.9 million inclusive of \$22.4 million of R&D expense and \$66.5 million of SG&A expense.

The company reported a fourth quarter GAAP net loss of \$596.4 million, or a \$5.32 loss per share. The company reported non-GAAP income of \$20.9 million, or \$0.19 earnings per share.

The company generated \$7.5 million of cash for operations during the quarter and used \$3.1 million during the full year. The company had \$155.6 million of cash on hand at the end of December.

For the full year 2015, revenue grew 2% to \$666.2 million, resulting in a GAAP loss of \$5.85 per share and non-GAAP earnings of \$0.27 per share.

"We believe that by leveraging our domain expertise, partner and customer relationships and advanced technology we are well positioned to capitalize on meaningful opportunities in key verticals," continued Johnson. "We are continuing an extensive and comprehensive review of our business and strategy and taking steps to better prioritize our resources and focus our investments."

#### **Q4 Conference Call and Webcast**

The company expects to file its 2015 annual report on Form 10-K with the Securities and Exchange Commission on March 14, 2016. 3D Systems plans to hold a conference call and simultaneous webcast to discuss these results on Monday, March 14, 2016, at 8:30 a.m. Eastern Time.

Date: Monday, March 14, 2016 Time: 8:30 a.m. Eastern Time Listen via Internet: <u>www.3dsystems.com/investor</u> Participate via telephone: Within the U.S.: 1-877-407-8291 Outside the U.S.: 1-201-689-8345

The recorded webcast will be available beginning approximately two hours after the live presentation at <u>www.3dsystems.com/investor</u>.

#### **Forward-Looking Statements**

Certain statements made in this release that are not statements of historical or current facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the company to be materially different from historical results or from any future results or projections expressed or implied by such forward-looking statements. In addition to statements that explicitly describe such risks and uncertainties, readers are urged to consider statements in the conditional or future tenses or that include terms such as "believes," "belief," "expects," "estimates," "intends," "anticipates" or "plans" to be uncertain and forward-looking. Forward-looking statements may include comments as to the company's beliefs and expectations as to future events and trends affecting its business and are necessarily subject to uncertainties, many of which are outside the control of the company. The factors described under the headings "Forward-Looking Statements," "Cautionary Statements and Risk Factors," and "Risk Factors" in the company's periodic filings with the Securities and Exchange Commission, as well as other factors, could cause actual results to differ materially from those reflected or predicted in forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. 3D Systems undertakes no obligation to update or revise any forward-looking statements, even if experience or future changes make it clear that projected results expressed or implied in such statements will not be realized, except as may be required by law.

#### **Presentation of Information in This Press release**

To facilitate a better understanding of the impact that several strategic acquisitions had on its financial results, the company reported non-GAAP measures that adjust net income and earnings per share by excluding the impact of amortization of intangibles, non-cash interest expense, acquisition and severance expenses, an arbitration award related to litigation, loss on conversion of notes and stock-based compensation expense. A reconciliation of GAAP to non-GAAP results is provided in the accompanying schedule.

#### About 3D Systems

3D Systems provides comprehensive 3D products and services, including 3D printers, print materials, on-demand manufacturing services and digital design tools. Its ecosystem supports advanced applications from the product design shop to the factory floor to the operating room. 3D Systems' precision healthcare capabilities include simulation, Virtual Surgical Planning, and printing of medical and dental devices as well as patient-specific surgical instruments. As the originator of 3D printing and a shaper of future 3D solutions, 3D Systems has spent its 30 year history enabling professionals and companies to optimize their designs, transform their workflows, bring innovative products to market and drive new business models.

More information on the company is available at <u>www.3dsystems.com</u>

Tables Follow

### **3D Systems Corporation**

## Unaudited Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)

#### Quarter and Year Ended December 31, 2015 and 2014

	Quarter Ended December 31,		_	Year Ended December 31,				
(in thousands, except per share amounts)	nounts) 2015 2014		2014		2015	2014		
Revenue:								
Products	\$	115,973	\$	129,094	\$	408,119	\$	442,198
Services		67,390		58,344		258,044		211,454
Total revenue		183,363		187,438		666,163		653,652
Cost of sales:								
Products		87,207		68,316		243,639		223,991
Services		35,996		29,356		130,715		112,227
Total cost of sales		123,203		97,672		374,354		336,218
Gross profit		60,160		89,766		291,809		317,434
Operating expenses:								
Selling, general and administrative		66,542		63,026		303,784		215,724
Research and development		22,360		22,512		92,770		75,395
Impairment of good will and other intangible assets		537,179				537,179		_
Total operating expenses		626,081		85,538		933,733		291,119
Income (loss) from operations		(565,921)		4,228		(641,924)		26,315
Interest and other expense, net		9,000		2,449		13,029		8,928
Income (loss) before income taxes		(574,921)		1,779		(654,953)		17,387
Provision for income taxes		29,535		75		8,972		5,441
Net income (loss)		(604,456)		1,704		(663,925)		11,946
Less net income (loss) attributable to noncontrolling interests		(8,090)		153		(8,433)		309
Net income (loss) attributable to 3D Systems Corporation	\$	(596,366)	\$	1,551	\$	(655,492)	\$	11,637
Net income (loss) per share available to 3D Systems Corporation common stockholders -	-							
basic and diluted	\$	(5.32)	\$	0.01	\$	(5.85)	\$	0.11
Other comprehensive income (loss):								
Pension adjustments, net of taxes	\$	62	\$	(1,271)	\$	338	\$	(1,135)
Foreign currency gain (loss)		1,603		(19,920)		(16,300)		(29,183)
Total other comprehensive income (loss)		1,665		(21,191)		(15,962)		(30,318)
Less foreign currency translation gain (loss) attributable to noncontrolling interests		1,768		(52)		(820)		(123)
Other comprehensive income (loss) attributable to 3D Systems Corporation		(103)		(21,139)		(15,142)		(30,195)
Comprehensive income (loss)		(602,791)		(19,487)		(679,887)		(18,372)
Less comprehensive income (loss) attributable to noncontrolling interests		(6,322)		101		(9,253)		186
Comprehensive income (loss) attributable to 3D Systems Corporation	\$	(596,469)	\$	(19,588)	\$	(670,634)	\$	(18,558)

### **3D Systems Corporation**

### Unaudited Condensed Consolidated Balance Sheets December 31, 2015 and December 31, 2014

(in thousands, except par value)	December 31, 2015		De	December 31, 2014		
ASSETS						
Current assets:						
Cash and cash equivalents	\$	155,643	\$	284,862		
Accounts receivable, net of reserves of \$14,139 (2015) and \$10,300 (2014)		157,406		168,441		
Inventories, net of reserves of \$28,225 (2015) and \$6,675 (2014)		105,877		96,645		
Prepaid expenses and other current assets		13,541		15,769		
Current deferred income tax asset		_		14,973		
Total current assets		432,467		580,690		
Property and equipment, net		85,995		81,881		
Intangible assets, net		157,466		251,561		
Goodwill		187,875		589,537		
Long term deferred income tax asset		3,216		816		
Other assets, net		26,256		25,825		
Total assets	\$	893,275	\$	1,530,310		
LIABILITIES AND EQUITY						
Current liabilities:						
Current portion of debt and capitalized lease obligations	\$	529	\$	684		
Accounts payable		46,869		64,378		
Accrued and other liabilities		54,699		43,554		
Customer deposits		8,229		6,946		
Deferred revenue		35,145		32,264		
Total current liabilities		145,471		147,826		
Long term portion of capitalized lease obligations		8,187		8,905		
Long term deferred income tax liability		17,944		30,679		
Other liabilities		58,155		39,903		
Total liabilities		229,757		227,313		
Redeemable noncontrolling interests		8,872		8,872		
Stockholders' equity:						
Common stock, \$0.001 par value, authorized 220,000 shares; issued 113,115 (2015) and 112,233 (2014)		113		112		
Additional paid-in capital		1,279,738		1,245,462		
Treasury stock, at cost: 892 shares (2015) and 709 shares (2014)		(1,026)		(374)		
Accumulated earnings (deficit)		(583,368)		72,124		
Accumulated other comprehensive loss		(39,548)		(24,406)		
Total 3D Systems Corporation stockholders' equity		655,909		1,292,918		
Noncontrolling interests		(1,263)		1,207		
Total stockholders' equity		654,646		1,294,125		
Total liabilities, redeemable noncontrolling interests and stockholders' equity	\$	893,275	\$	1,530,310		

### **3D Systems Corporation**

### Unaudited Condensed Consolidated Statements of Cash Flows Year Ended December 31, 2015 and 2014

	Year Ended l	ecember 31,		
(in thousands)	2015	2014		
Cash flows from operating activities:				
Net income (loss)	\$ (663,925)	\$ 11,946		
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:				
Benefit of deferred income taxes	(2,875)	(24,555)		
Depreciation and amortization	83,069	55,188		
Provision for litigation award	11,282			
Impairment of goodwill, other intangible assets and investments	544,611			
Non-cash interest on convertible notes		224		
Provision for bad debts	3,766	8,699		
Provision for inventory obsolescence and revaluation	21,550	2,334		
Stock-based compensation	34,733	32,793		
(Gain) loss on the disposition of property and equipment	(43)	(227)		
Loss on conversion of convertible debt	_	1,806		
Changes in operating accounts:				
Accounts receivable	20,890	(55,977)		
Inventories	(31,241)	(33,088)		
Prepaid expenses and other current assets	2,197	(9,235)		
Accounts payable	(18,904)	23,482		
Accrued and other liabilities	624	15,406		
Customer deposits	1,466	1,921		
Deferred revenue	(576)	8,686		
Other operating assets and liabilities	(9,752)	11,708		
Net cash provided by (used in) operating activities	(3,128)	51,111		
Cash flows from investing activities:				
Purchases of property and equipment	(22,399)	(22,727)		
Additions to license and patent costs	(907)	(753)		
Cash paid for acquisitions, net of cash assumed	(91,799)	(345,361)		
Other investing activities	(5,750)	(6,600)		
Net cash used in investing activities	(120,855)	(375,441)		
Cash flows from financing activities:				
Tax benefits (provision) from share-based payment arrangements	(1,243)	7,653		
Proceeds from issuance of common stock	_	299,729		
Proceeds from exercise of restricted stock, net	135	1,896		
Repayment of capital lease obligations	(1,049)	(696)		
Net cash provided by (used in) financing activities	(2,157)	308,582		
Effect of exchange rate changes on cash	(3,079)	(5,706)		
Net increase (decrease) in cash and cash equivalents	(129,219)	(21,454)		
Cash and cash equivalents at the beginning of the period	284,862	306,316		
Cash and cash equivalents at the end of the period	\$ 155,643	\$ 284,862		

### 3D Systems Corporation Schedule 1 Earnings (Loss) Per Share Year Ended December 31, 2015 and 2014

	Quarter Ended December 31,			Year Ended December 31,				
(in thousands, except per share amounts)		2015		2014	_	2015	_	2014
Numerator for basic and diluted net earnings per share: Net income (loss) attributable to 3D Systems Corporation	\$	(596,366)	\$	1,551	\$	(655,492)	\$	11,637
Denominator for basic and diluted net earnings per share: Weighted average shares		112,115		111,287		111,969		108,023
Earnings (loss) per share, basic and diluted	\$	(5.32)	\$	0.01	\$	(5.85)	\$	0.11
Restricted stock units excluded from diluted earnings per share calculation <sup>(a)</sup>		88		_		270		_

(a) Average outstanding diluted earnings (loss) per share calculation excludes restricted stock units since the effect of their inclusion would have been antidilutive.

# 3D Systems Corporation Schedule 2

### Unaudited Reconciliation of GAAP Net Income (Loss) to Non-GAAP Net Income Quarter and Year Ended December 31, 2015 and 2014

	Quarter Ended December 31,			Year Ended December 31,						
(in thousands, except per share amounts)	2015	2014	2015	2014						
GAAP net income (loss) attributable to 3D Systems Corporation	n \$ (596,366)	\$ 1,551	\$ (655,492)	\$ 11,637						
Cost of sales adjustments:										
Amortization of intangibles	71	72	303	281						
Charges related to shift away from consumer										
products and services — cash	8,771	—	8,771	_						
Charges related to shift away from consumer										
products and services — non-cash	18,619	_	18,619	_						
Operating expense adjustments:										
Amortization of intangibles	13,155	10,892	60,763	39,193						
Acquisition and severance expenses	3,409	3,158	9,274	7,994						
Impairment of goodwill and other intangible assets	537,179	—	537,179							
Non-cash stock-based compensation expense	5,883	9,055	34,733	32,793						
Arbitration award	—	—	11,282							
Interest and other expense adjustments:										
Non-cash interest expense	—	—	—	225						
Loss on convertible notes	—	_	_	1,806						
Tax effect (a)	30,160	(971)	4,578	(18,810)						
Non-GAAP net income	\$ 20,881	\$ 23,757	\$ 30,010	\$ 75,119						
Non-GAAP basic and diluted earnings per share	\$ 0.19	\$ 0.21	\$ 0.27	\$ 0.70						

<sup>(a)</sup> tax effect is calculated quarterly, based on the actual tax rate for each quarter.